



Press release

GHCL announces Q4/FY18 Results

- ***Maintains PAT at Rs. 364 crore closer to last year levels, despite significant headwinds in the textile industry***
- ***Declares dividend of Rs.5 per equity share***

New Delhi, 25th April, 2018: GHCL, India's leading Chemical & Textile Company, today announced its financial results for the fourth quarter and the financial year ended March 31, 2018.

Commenting on the financial performance, Mr. R S Jalan, Managing Director, GHCL said, "The strong performance in the Inorganic Chemicals business has led to offsetting the sectoral headwinds witnessed in the textiles sector. We posted a robust performance backed by strong production and sales in the Inorganic Chemical Segment achieving highest EBITDA and an overall revenue growth of 21% for the year. Our focus on chemicals is paying rich dividends in terms of strong financial performance and sustainable future outlook. With augmentation of our production capacity, we believe that we will continue to serve the demand of domestic as well as international market and achieve the healthy growth on a long term horizon creating value for our stakeholders."

Other Highlights

- Since 2016, the company has continued to augment the production capacities through brownfield expansion with a steady capital allocation of around Rs.1000 crore to be spent over 4 years till 2020
- Our team's operational excellence has resulted in a benchmark capacity utilisation of 97% yielding extra volumes contributing to bottom-line
- Surpassed the previous highest production and sales in any quarter along with highest EBITDA in Inorganic Segment achieving an overall revenue growth of 21% for the year
- The company has been well supported by buoyant domestic demand growth of 11% and stable Global markets despite Turkey's 2Mn additional volumes. We expect the buoyancy to continue in the coming year
- In the Textile segment, despite lower performance due to sectoral headwinds, we launched a sustainable, traceable bedding concept, christened REKOOP in the New York Home Fashions Week held last month with encouraging response from many international retailers
- We are Confident of achieving our vision of +20% Profit growth on a long term horizon creating value for our stakeholders.
- Debt has reduced by Rs.117 crore during the year
- Recommended a dividend payout of Rs. 59 crore for FY17-18



Q4FY18 VS Q4FY17 (Standalone Performance)

- **Net Revenue** for Q4FY18 dropped by 11% to Rs.733 crore as compared to Rs.826 crore in the corresponding quarter ended March 31, 2017
- **EBIDTA** is maintained at Rs.185 crore to the corresponding quarter previous year.
- **EBITDA Margin** has improved by 300 BPS from 22% to 25%
Profit Before Tax (PBT) at Rs. 120 crore as against Rs. 130 crore in the corresponding quarter previous year
- **Net Profit (PAT)** Rs.82 crore as against Rs.113 crore in the corresponding quarter previous year mainly due to higher taxes during the quarter.

FY18 VS FY17 (Standalone Basis)

- **Net Revenue** for the year ended March 2018 grew by 5% to Rs.2,942 crore compared to Rs.2,791 crore in the previous financial year
- **Earnings before Interest, Depreciation and Taxation (EBIDTA)** stood at Rs.649 crore as against Rs.724 crore in the previous financial year 2017
- **Profit Before Tax (PBT)** for FY18 is Rs.415 crore as compared to Rs. 502 crore in the previous financial year
- **Net Profit (PAT)** recorded at Rs 364 crore from Rs.387 crore in FY17.

Business Segments (FY18 VS FY17)

- Inorganics Chemicals division's revenue grew by 21% to Rs.1,896 crore in FY18 as compared to Rs.1,565 crore in FY17.
- Home Textiles business revenue declined by 15% to Rs.1,046 crore in FY18 as compared to Rs.1,227 crore in FY17 primarily due to reorganisation of customer mix in home textiles.

ABOUT GHCL

GHCL Limited was incorporated on 14th of October 1983. The company has established itself as a well-diversified group with an ascertained footprint in chemicals, textiles and consumer products segment. In chemicals, the company mainly manufactures Soda Ash (Anhydrous Sodium Carbonate) that is a major raw material for detergents & glass industries and Sodium Bicarbonate (baking soda). Its textiles operations is an integrated set up which commences right from spinning of fiber (yarn), weaving, dyeing, printing till the finished products, like sheets & duvets, take shape which are primarily exported worldwide. GHCL's Home Textiles products are predominantly exported worldwide to countries like United Kingdom, United States of America, Australia, Canada, Germany and other European Union countries as well.

Consumer Products operation is another business for GHCL where it is a leader in manufacturing and selling edible salt, industrial grade salt and jujube honey in the country under the brand name of I-Flo.

At GHCL Ltd, sustainability is a core element of our business strategy as defined under the aegis of 'GHCL Way' which has four pillars i.e. Responsible Stewardship, Social Inclusiveness, Promoting Relationship and Adding Value. We are committed to working closely with our stakeholders at our



various plant locations for promoting the agenda of sustainability underpin on GHCL Ltd core values (Respect, Trust, Ownership and Integrated Team work).

<http://ghcl.co.in/>

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